



Global Promo Readiness Guide

May 11, 2026

Microsoft



The content presented in this guide was last updated on:

May 11, 2026

Any changes applied after this date will be included in the next version of this guide.

Promo guide contents



Your promo guide contains two sections:

Section 1

- [Useful information on how to use promos](#)
- [Useful resources](#)

Section 2

- [New commerce experience \(NCE\) promotions](#)



Do you want to know more about Microsoft's offers?

You might want to check:

- Your [Partner Center Announcements page](#).
- The [Operations Readiness Resource Gallery](#).



Navigating the promo calendar view

If you want to know more about a launch, select the title. You'll be automatically redirected to the details page.

Additionally, you can refer to the following legend:



Start date



End date



Extended date



Useful information on how to use promos | Volume Licensing and CSP

Promotional discounts are end-customer benefits. Partners are expected to pass the discount on to their customers.

Channel	Identifier	On price list	In Partner Center	Identifier SKU
Volume Licensing (EA, EAS, EES)	Promo Offers/SKUs	Yes	No	Display Name: Office 365 E1 Promo SKU ID: AAA-12345
CSP	Promo Offers/SKUs	Yes	Yes	Display Name: Office 365 E1 Promo SKU ID: AAA-12345
CSP	Campaigns	No	Yes	Display Name: Office 365 E1 Offer GUID: 91fd106f-4b2c-4938-95ac-f54f74e9a239

Additional notes for CSP campaigns:

- If the promotion is restricted to “new customers only,” technical enforcement will apply to new customer tenants, as defined by the promotion eligibility rules.
- No conversion is required at the end of the promotion; customers will make an annual commitment as part of the promotion.
- Billing is consistent with any existing CSP purchases; monthly billing starts when purchases are made.
- When the promotional rate expires, normal prices apply.
- Charges will appear on your monthly bills when promotions are in effect or expire.

EA = Enterprise Agreement

EAS = Enterprise Agreement Subscriptions

EES = Enrollment for Education Solutions

CSP = Cloud Solution Provider

Useful resources

Information related to promos in Partner Center can be found at:

[Promotion support](#)

You can also use your regular support channels (for Volume Licensing create a case using the [My Cases and Support workspace in VL Central](#), [Partner Center Support for CSP](#)) to log a call if needed.

Get promotions

You can use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.



Document revisions

Change	Description	Date
Minor update	Extension of the expiration date	May 1, 2026
Minor update	Change to Products section	May 1, 2026
Minor update	Updated billing terms	May 11, 2026
Minor update	Update of the promotion	May 11, 2026
Minor update	Update of the promotion	May 11, 2026



New commerce experience promotions



New commerce experience promotions

The following is a list of promotions available in new commerce experience. Some of these promotions might also be available in traditional license-based Cloud Solution Provider (CSP).

Title	Programs	Discount	Start date	April 2026	May 2026	June 2026	Going forward
Getting Started with new 20% offer: Save on Windows 365	NCE, partner-led (CSP)	20%	▶ May 1			■ Jun 30	
Extended: Accelerate with Microsoft 365 E3 and E5 three-year subscriptions	NCE, partner-led (CSP)	10%	▶ Jun 9			■ Jun 30	
Extended: Accelerate with Microsoft 365 E5 annual term (one year) 15% offer	NCE, partner-led (CSP)	15%	▶ Jun 9			■ Jun 30	
Scale Up with Microsoft 365 Copilot 20% offer	NCE, partner-led (CSP)	20%	▶ Oct 1			■ Jun 30	
Getting Started with Microsoft 365 Copilot 15% offer	NCE, partner-led (CSP)	15%	▶ Oct 1			■ Jun 30	
M365 Purview Suite and Defender Suite three-year promo for CSP	partner-led (CSP)	10%	▶ Jan 1			■ Jun 30	
Updated: M365 Purview Suite promo offer for M365 Copilot	NCE, partner-led (CSP), VL with an EA	50%	▶ Feb 1			■ Jun 30	
Extended: Targeted M365 E3 20% CSP promotion (Scale up with M365 E3)	NCE, partner-led (CSP)	20%	▶ Oct 13			■ Jun 30	
Dynamics 365 Contact Center	NCE, partner-led (CSP)	40%	▶ Oct 1			■ Jun 30	
Extended: Purview Suite for Business Premium	Modern customer led, modern partner led, NCE, partner-led (CSP)	~50%	▶ Dec 1			■ Jun 30	
Introductory offer: Up to 15% off Microsoft 365 Copilot Business	NCE, partner-led (CSP)	~15%	▶ Dec 1			■ Jun 30	
Bundle and save: Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business	NCE, partner-led (CSP)	~35%	▶ Dec 1			■ Jun 30	
Bundle and Save: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business	NCE, partner-led (CSP)	~25%	▶ Dec 1			■ Jun 30	
Bridge to Cloud 3 promotion	NCE, partner-led (CSP)	30%	▶ Jan 1				■ Dec 31
Limited time offer: Microsoft 365 Copilot for All—40% offer	NCE, partner-led (CSP)	40%	▶ Jan 21			■ Jun 30	
Limited time offer: Microsoft 365 Copilot for All—30% offer	NCE, partner-led (CSP)	30%	▶ Feb 19			■ Jun 30	
New: Getting started with Microsoft 365 E7 annual term 10% (one-year) offer	NCE, partner-led (CSP)	10%	▶ May 1				■ Dec 31
New: Accelerate with Microsoft 365 E7 annual term 15% (one-year) offer	NCE, partner-led (CSP)	15%	▶ May 1				■ Dec 31
New: Scale up with M365 E7 triennial term 15% (three-year) offer	NCE, partner-led (CSP)	15%	▶ May 1				■ Dec 31
Extended: Microsoft Sentinel 50 GB commitment tier promotion	partner-led (CSP), direct sales channels, EA	15%	▶ Oct 1			■ Jun 30	

New commerce experience promotions

For details about how promotions work in the new commerce experiences, review the [how-to topic for new commerce promotions](#). This includes valuable functional information about promotions in the new commerce world.

As with all transactions, partners should pay special attention to the review screen in the Partner Center checkout experience to ensure the promotion is being applied they expect.

New commerce promotions can be retrieved using the Partner Center API or by viewing the promotion in the Partner Center catalog experience. For additional details on discovering, operationalizing, and verifying eligibility for new commerce promotions, see:

- Partner Center [Introduction: New commerce promotions](#)
- Partner Center [New commerce license-based overview](#)
- [New commerce experience handbook](#)

List of promotions

You can use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Entering the relevant segment and country code as query parameters will return a list of promotions that are applicable to the country or region and segment. Details include the following:

- Number of promotions available
- Name and description of each promotion
- Start and end dates
- Indication of whether the offer is automatically applied or not
- Products required, including product ID, SKU, and term
- Pricing policies, such as the policy type and value



Verify promotions before being billed

Partners can check the estimates file or unbilled open period line items by going to the Partner Center billing page or by calling the Partner Center APIs to see if promotions were applied to a transaction. The **PromotionID** indicates whether or not the promotion was applied, and the **EffectiveUnitPrice** indicates the price after discount. On average, these details are updated six hours after the transaction. However, sometimes they can take as little as one hour or as long as 24 hours due to system latency.

Partners can also verify if the promotion was applied in the Partner Center order history and activity logs.

Additional information

The discount is calculated as (promo price – unit price) / unit price. Promotions don't apply to nonprofit, academic, and government prices available in CSP.

Purchase price and details:

- Promotional details can be viewed using the Partner Center API or by viewing the promotion in the Partner Center catalog experience.
- Apply the percentage discount in the promotion details to unit prices on the posted price list to determine the expected price.
- You can find purchased promotions in the reconciliation file after the purchase is billed.

Autorenewal:

- **Annual.** At the end of a 12-month subscription, promotion renews into regular price, which includes any price increases that might have been announced.
- **Monthly.** Renews monthly at the promo price during the promo term. Once the promotion ends (June), the subscription will renew into the regular SKU price, which will include price increases that went into effect during the promo period.

Midterm conversions and promotions:

- Midterm conversions of term or billing plan are currently not possible if the subscription was purchased via a promotion, including the monthly and annual term promotional discounts that went into effect on January 10, 2022, on commercial seat-based offers in new commerce.
- If the subscription has a promotion applied, the term and billing plans can be changed only at the end of the subscription's term.

Important

A subscription that has been acquired with a promotion disables the ability to change term and billing cycle. Partners that need to change these properties will need to wait until the end of the current subscription term to do so and acquire a new subscription, letting the old subscription end, turning off auto-renew. This is true for both mid-term changes and scheduled changes.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Getting started with new 20% offer: Save on Windows 365

Promotion summary

We launched the Save on Windows 365 offer in CSP on May 1, 2025. Available through June 30, 2026, the offer gives new-to-Windows 365 customers a 20 percent discount on all Cloud PC configurations available in all Windows 365 editions.

Duration

May 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

All available Windows 365 SKUs

Discount percent and discount description

20 percent off monthly and annual subscriptions

Customer eligibility

All new-to-Windows 365 customers (First Purchase)

End customer value prop

Looking for a brand new way to access your data and resources and keep your corporate data safe while giving your employees, contractors, partners, and short-term workers the tools they need? Windows 365 delivers Cloud PCs—a complete, familiar Windows experience that increases your business agility and resilience while offering predictable and often lower IT costs.

Give everyone the computing power they need to be productive with personalized, secure Windows desktops, apps, settings, and data on any device and from wherever they work.

Partner value prop

This promotion gives partners a way to engage with customers new to Windows 365, reducing sales costs and speeding up the sales cycle. Partners can accelerate the growth of both their Windows 365 business and their services revenue.

Next steps/Learn more

Review the offer details and FAQ on the [Windows 365 offer landing page](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Extended: Accelerate with Microsoft 365 E3 and E5 three-year subscriptions

Promotion summary

On June 1, 2025, we launched three -year subscription terms for Microsoft 365 E3 and Microsoft 365 E5 (inclusive of No Teams SKUs) in CSP. To help CSP partners accelerate the adoption of Microsoft 365 suites, we're offering a 10 percent discount on the partner net price for E3 and E5 three-year subscription terms, available for either upfront or annual billing frequency, to new-to-offer customers.

This promotion is an opportunity for partners to close deals with customers who want to digitally transform and are looking for advanced Microsoft security and compliance capabilities, combined with Microsoft 365's world-class productivity solutions. Note that we're currently running a separate 15 percent new-to-offer promotion for annual subscriptions of E5, available through June 30, 2026.

Duration

June 9, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E3*, three-year commitment | Promo ID: 39NFJQT27WQP

Microsoft 365 E5*, three-year commitment | Promo ID: 39NFJQT27WLH

*includes EEA and No Teams as well

Discount percent and discount description

10 percent off Microsoft 365 E3 and Microsoft 365 E5, three-year commitment only

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer eligibility

This promo is available only to new-to-offer customers. As part of the three-year promo launch, we've also enhanced the new-to-offer eligibility to eliminate undesired leakage for customers qualifying for the Microsoft 365 No Teams promo if they've previously purchased Microsoft 365, with or without Teams. You can find additional details in the [FAQ](#).

End customer value prop

With Microsoft 365, customers can safely run their business from anywhere through a secure, comprehensive, AI-powered cloud solution. Get ready to put the power of AI to work.

Partner value prop

Partners can use either offer as a strategic tool to unlock opportunities for upselling customers. We believe that the multiyear term and promotion can unlock further opportunities for partners with customers who need additional deal-making flexibility to commit to fully transitioning to Microsoft 365, guaranteeing a longer-term relationship to improve customer ROI with Microsoft 365.

How it works

Offer applies automatically to eligible customers

Transaction limits

100 to 9,999 licenses

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps.

Extended: Accelerate with Microsoft 365 E5 annual term (one year) 15% offer

Promotion summary

To help partners accelerate their Microsoft 365 practice by providing customers with a secure, comprehensive, AI-powered cloud solution, we're excited to announce an extension to the promotion discount for Microsoft 365 E5 (M365 E5). CSP partners will receive 15 percent off the net partner price of M365 E5 when eligible customers purchase an M365 E5 annual subscription for the first time. This offer is available exclusively in CSP on new commerce.

Duration

June 9, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E5 and Microsoft 365 E5 no Teams/EEA | Promo ID: 39NFJQT280NS
Annual commitment: Annual bill and monthly bill

Discount percent and discount description

15 percent off an M365 E5 annual subscription
For subscriptions between 1 and 9,999 licenses

Customer eligibility

Available only to new-to-M365 E5 customers (subject to the FirstPurchase Constraint)

End customer value prop

M365 E5 provides powerful, best-in-class cloud productivity solutions with advanced security and compliance capabilities to help customers get end-to-end protection across apps, data, endpoints, identities, infrastructure, and AI solutions. Other customer benefits include additional AI-powered productivity tools (Viva Insights), Audio Conferencing with Microsoft Teams, and of course secure, generative AI through Microsoft Copilot with commercial data protection

Partner value prop

Now is the time for CSP partners to use this new promotion during customer renewal conversations. CSP partners should prioritize closing current Office 365 or M365 E3 customers with the opportunity to reduce the burden of managing multiple vendors while improving customer security.

How it works

The offer applies automatically to eligible customers purchasing M365 E5. Refer to the [transaction guide](#).

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps. Note that there's a separate three-year M365 E5 offer.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Scale Up with Microsoft 365 Copilot 20% offer

Promotion summary

On October 1, 2025, we launched two new CSP Copilot promotions. This specific offer—the Scale Up CSP—aims to help partners encourage customers to scale AI adoption across their entire organization with M365 Copilot.

For a limited time, all CSP customers can receive 20 percent off Microsoft 365 Copilot when they purchase more than 100 licenses. This offer is designed to support these targeted customers to scale M365 Copilot across their entire organizations.

Duration

October 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Copilot | Promo ID: 39NFJQT25HZN

Annual commit: Annual bill and monthly bill

Discount percent and discount description

20 percent off an M365 Copilot annual subscription

For subscriptions between 100-9,999 seats

Customer eligibility

Available to all CSP customer tenants

End customer value prop

Customers can supercharge employee productivity, streamline business processes, and add measurable value across their organizations with M365 Copilot, your AI assistant.

This offer provides an opportunity for customers ready to scale AI adoption across their entire organization at a limited-time, introductory price point for larger purchases. Customers using this promotion will retain the discounted rate for the entire subscription duration and may add additional seats throughout the term.

Partner value prop

This offer provides partners with a compelling discount to fuel organization-wide AI adoption by making it more affordable to expand Copilot licensing across different functional teams. Partners will receive 20 percent off the partner net price for eligible customers purchasing 100 or more seats of M365 Copilot via a new subscription.

How it works

Offer applies automatically to eligible customers purchasing M365 Copilot. Should a customer qualify for both the 20 percent targeted Scale Up and the 15 percent Getting Started with M365 Copilot offers, the 20 percent Scale Up offer will apply.

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Getting Started with Microsoft 365 Copilot 15% offer

Promotion summary

We're excited to announce two new CSP Copilot promotions which were launched on October 1, 2025. This specific offer—Getting Started with Microsoft 365 Copilot—aims to help partners expand customer reach by helping organizations get started with Copilot deployments.

For a limited time, partners will receive 15 percent off the net partner price of M365Copilot purchases of 10+ seats for new-to-offer customers. Organizations that renew to Microsoft 365 Copilot and are looking to get started with departmental or team pilots are a perfect fit to take advantage of this introductory offer.

Duration

October 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Copilot | Promo ID: 39NFJQT25GPH

Annual commitment: Annual bill and monthly bill

Discount percent and discount description

15 percent off a Microsoft 365 Copilot annual subscription

For subscriptions between 10 and 9,999 seats

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer eligibility

Available only to new-to-offer customers (customers with no purchase history of Copilot). Note that Copilot Chat usage (free) and Copilot Studio purchases will not invalidate a customer's eligibility for this promo.

End customer value prop

Customers can supercharge employee productivity, streamline business processes, and add measurable value across their organizations with Microsoft 365 Copilot, your AI assistant. We recommend that partners create a Getting Started offer to help customers confidently get started with Copilot. The target audience for this offer is Microsoft 365 customers, with a focus on those with at least 10 seats of prerequisite licenses. Messaging should be aimed at AI business development managers (BDMs), department leaders, and IT roles ready to start their AI journey.

Partner value prop

Partners can use the promotional offer to reduce costs and offer a cost-effective bundle that includes partner service hours to support the planning, setup, and success measurements for Microsoft 365 Copilot license deployment. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials, to support a successful rollout. [Find more details in this guide.](#)

How it works

Offer applies automatically to eligible customers purchasing Microsoft 365 Copilot

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps.

M365 Purview Suite and Defender Suite three-year promo for CSP

Promotion summary

We're offering 10 percent off purchases of a three-year Microsoft 365 Purview Suite (formerly E5 Compliance) license and 10 percent off purchases of a three-year Microsoft 365 Defender Suite (formerly E5 Security) license.

Duration

January 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

partner-led (CSP)

Products

The promotion is available separately for two different products: Microsoft 365 Purview Suite and Microsoft 365 Defender Suite. The customer must be new to the offer for either promotion (meaning, they should not have purchased the product in the past). Standard prerequisites required to attach Purview Suite and/or Defender Suite.

Discount percent and discount description

10 percent off purchases of a three-year Purview Suite license and 10 percent off purchases of a three-year Defender Suite license (Offers don't need to be combined.)

Customer eligibility

All new-to-offer Commercial customers
For subscriptions between 100 and 9,999 seats

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

End customer value prop

This promo ensures that Purview Suite and Defender Suite customers have access to a longer time commitment to the product (three years).

Partner value prop

This partner-only promotion focuses on expanding our Purview Suite and Defender Suite footprints.

How it works

The promo has both modern partner-led and customer SKUs, which are available in Partner Center.

Promo ID: 39NFJQT280N6

Next steps/Learn more

If you have any questions about this promotion, review the [Global Readiness Promo Guide](#).

Updated: M365 Purview Suite promo offer for M365 Copilot

Promotion summary

We're offering 50 percent off Microsoft 365 Purview Suite (formerly E5 Compliance) licenses for customers who have or will purchase Microsoft Copilot. This offer applies to net-new seat adds only and can be applied retroactively to M365 Copilot purchases.

Duration

February 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce, Volume Licensing (VL), Enterprise Agreement (EA), partner-led (CSP)

Products

The promo applies to Microsoft 365 Purview Suite. The customer must also have at least one M365 Copilot license, as well as the standard prerequisites for attaching Purview Suite.

Discount percent and discount description

50 percent off each seat of Purview Suite for the customer tenant, so long as the customer has purchased at least one M365 Copilot license.

Customer eligibility

All Commercial customers

End customer value prop

This promo aims to ensure that each M365 Copilot is safely secured with our Hero Data Security product. The promotion has been updated so that all users within a tenant that benefit from shared protected services of Purview Suite can take advantage of this offer.

Partner value prop

Partners can not only increase the size of M365 Copilot deals but also go back to previously closed M365 Copilot deals and solicit the new discount opportunity.

How it works

The promo has both Modern partner-led and Customer SKUs, which are available in Partner Center.

Next steps/Learn more

If you have any questions or need more information, [see the FAQ](#) and review the [Global Readiness Promo Guide](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Extended: Targeted M365 E3 20% CSP promotion (Scale up with M365 E3)

Promotion summary

On October 13, 2025, we launched a new CSP Microsoft 365 (M365) E3 promotion designed to help partners encourage customers currently licensed with Microsoft Office 365 suites to upgrade to and adopt M365 E3 across their entire organizations. For a limited time, a targeted set of new and existing Small, Medium Enterprises and Channel (SME&C) CSP customers can receive 20 percent off M365 E3 with a minimum purchase of 250 licenses.

Duration

October 13, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E3, Microsoft 365 E3 (no Teams), and Microsoft 365 EEA (no Teams)

Annual commit: Annual bill and monthly bill

Promo ID: 39NFJQT25FLR

Discount percent and discount description

20 percent off an M365 E3 annual subscription

For subscriptions between 250-9,999 licenses

Customer eligibility

Available only to select customer accounts

Deal minimum: 250 seats of M365 E3

For a full list of their eligible customers, partners can reach out to their Microsoft field representative for additional details or visit [CloudAscent](#).

End customer value prop

Microsoft 365 E3 empowers customers to do more with less, eliminating redundant licenses to save costs, simplifying IT management, and protecting their digital workers. It also helps customers to safely run their business from anywhere with a secure, comprehensive, AI-powered cloud solution. Get ready to put the power of Alto work

Partner value prop

This offer provides partners with a compelling discount to fuel organization-wide M365 E3 adoption by making it more affordable for existing customers to upgrade to M365 E3 licensing across different functional teams. Partners will receive 20percent off the partner net price for eligible customers purchasing 250 or more seats of M365 E3 via a new subscription.

How it works

Offer applies automatically to select eligible customers purchasing a new subscription of M365 E3 with an incremental 250 seats minimum. Customer eligibility is validated at the point of sale via the [verifypromoeligibility](#) API (as with standard new commerce experience promotions).

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Dynamics 365 Contact Center

Limited time offer

Promotion summary

This limited-time promotional offer aims to accelerate the adoption of Dynamics 365 Contact Center, including among organizations with existing telephony investments in Microsoft Teams Phone.

Duration

October 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Dynamics 365 Contact Center (Digital + Voice)
Dynamics 365 Contact Center Voice
Dynamics 365 Customer Service Premium

Discount percent and discount description

Customers will get 40 percent off the list price for Dynamics 365 Contact Center products, no minimum seat requirements. This offer cannot be combined with other discounts.

Customer eligibility

This offer applies to commercial customers only; it's not available in GOV or EDU.

End customer value prop

Customers will receive a 40 percent discount on list prices for Dynamics 365 Contact Center products.

Partner value prop

Accelerate customer adoption of Dynamics 365 Contact Center via a 40 percent discount on list prices.

How it works

You can transact limited-time offer SKUs via the Cloud Solution Provider (CSP) price list.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Extended: Purview Suite for Business Premium

Promotion summary

Customers who have purchased the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion or Microsoft 365 Copilot are eligible to receive Microsoft Purview Suite for Business Premium at a 50 percent discount.

Duration

December 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

Modern customer led, modern partner led, New commerce experience, partner-led (CSP)

Products

Purview Suite for Business Premium

Promo ID: 39NFJQT26C2S

Annual commit: Annual bill and monthly bill

Discount percent and discount description

Up to 50 percent off a Microsoft Purview Suite for Microsoft 365 Business Premium when you purchase Microsoft 365 Copilot annual subscription. For subscriptions 10 to 300 seats

Customer eligibility

All Commercial customers

End customer value prop

When you pair Microsoft 365 Business Premium with Copilot Business, you're already investing in productivity and AI-powered innovation. Now, you can add Microsoft Purview Suite for Business Premium at 50 percent off—giving your organization enterprise-grade data security, compliance, and governance without breaking the budget.

Partner value prop

This offer empowers partners to deliver enterprise-grade compliance and data protection at a compelling price point, creating a natural upsell motion alongside Microsoft 365 Business Premium and Copilot Business.

How it works

The offer applies automatically to eligible customers purchasing the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Introductory offer: Up to 15% off Microsoft 365 Copilot Business

Promotion summary

On December 1, 2025, we launched a new CSP Copilot Business promotion. Introductory Offer: Up to 15% off Microsoft 365 Copilot Business aims to help accelerate Copilot deployments within Microsoft 365 Business SKU customers.

For a limited time, partners will receive up to 15 percent off the net partner price of Microsoft 365 Copilot Business. Organizations that are new or looking to expand Microsoft 365 Copilot Business are a perfect fit to take advantage of this introductory offer.

Duration

December 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Copilot Business | Promo ID: 39NFJQT26J7L

Annual commit: Annual bill and monthly bill

Discount percent and discount description

Up to 15 percent off a Microsoft 365 Copilot Business annual subscription

For subscriptions up to 300 seats

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer eligibility

All Commercial customers with Microsoft 365 Business SKUs up to 300 seats

End customer value prop

Customers can supercharge employee productivity, streamline business processes, and add measurable value across their organizations with Microsoft 365 Copilot Business, your AI assistant. The target audience for this offer is Microsoft 365 Business SKU customers and messaging should be aimed at AI business development managers (BDMs), department leaders, and IT roles ready to start their AI journey.

Partner value prop

Partners can use the promotional offer to reduce costs and offer a cost-effective bundle that includes partner service hours to support the planning, setup, and success measurements for Microsoft 365 Copilot Business license deployment. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials to support a successful rollout. Find more details [in this guide](#).

How it works

Offer applies automatically to eligible customers purchasing Microsoft 365 Copilot Business.

Next steps/Learn more

See the offer [FAQ](#) for more details and next steps.

Bundle and save: Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business

Promotion summary

We launched a new CSP Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundled promotion on December 1, 2025. Bundle & Save: Up to 35% off Microsoft 365 Business Standard and Microsoft 365 Copilot Business aims to help accelerate Microsoft 365 Business Standard and Microsoft 365 Copilot Business deployments within SMB customers.

For a limited time, partners will receive up to 35 percent off the net partner price of the Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle. Organizations that are new or looking to expand Microsoft 365 Business Standard and Microsoft 365 Copilot Business are a perfect fit to take advantage of this introductory offer

Duration

December 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Business Standard and Microsoft 365 Copilot Business Bundle

Promo ID: 39NFJQT26J7H

Annual commit: Annual bill and monthly bill

Discount percent and discount description

Up to 35 percent off a Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle annual subscription

For subscriptions between 10–300 seats

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer eligibility

All Commercial customers

End customer value prop

Customers can supercharge employee productivity, streamline business processes, and add measurable value across their organizations with the Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle. The target audience for this offer is SMB customers with up to 300 seats and messaging should be aimed at AI business development managers (BDMs), department leaders, and IT roles ready to start their AI journey.

Partner value prop

Partners can use the promotional offer to reduce costs and offer a cost-effective bundle that includes partner service hours to support the planning, setup, and success measurements for Microsoft 365 Business Standard and Microsoft 365 Copilot Business license deployment. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials to support a successful rollout. Find more details [in this guide](#).

How it works

Offer applies automatically to eligible customers purchasing the Microsoft 365 Business Standard and Microsoft 365 Copilot Business bundle.

Next steps/Learn more

See the offer [FAQ](#) for more details and next steps.

Bundle and Save: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business

Promotion summary

We launched a new CSP Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundled promotion December 1, 2025. Bundle & Save: Up to 25% off Microsoft 365 Business Premium and Microsoft 365 Copilot Business aims to help accelerate Microsoft 365 Business Premium and Microsoft 365 Copilot Business deployments within SMB customers.

For a limited time, partners will receive up to 25 percent off the net partner price of the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle. Organizations that are new or looking to expand Microsoft 365 Business Premium and Microsoft 365 Copilot Business are a perfect fit to take advantage of this introductory offer.

Duration

December 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Business Premium and Microsoft 365 Copilot Business Bundle

Promo ID: 39NFJQT26J7Z

Annual commit: Annual bill and monthly bill

Discount percent and discount description

Up to 25 percent off a Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle annual subscription

For subscriptions between 10–300 seats

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer eligibility

All Commercial customers

End customer value prop

Customers can supercharge employee productivity, streamline business processes, and add measurable value across their organizations with the Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle. The target audience for this offer is SMB customers with up to 300 seats and messaging should be aimed at AI business development managers (BDMs), department leaders, and IT roles ready to start their AI journey.

Partner value prop

Partners can use the promotional offer to reduce costs and offer a cost-effective bundle that includes partner service hours to support the planning, setup, and success measurements for Microsoft 365 Business Premium and Microsoft 365 Copilot Business license deployment. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials to support a successful rollout. Find more details [in this guide](#).

How it works

Offer applies automatically to eligible customers purchasing Microsoft 365 Business Premium and Microsoft 365 Copilot Business bundle.

Next steps/Learn more

See the offer [FAQ](#) for more details and next steps.

Bridge to Cloud 3 promotion

Promotion summary

This promotion provides discounted Microsoft Dynamics 365 online services for eligible Dynamics on-premises commercial customers who are committed to migrating to the cloud.

Duration

January 1, 2025 to December 31, 2027

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Most Dynamics 365 SKUs with a three-year term are eligible; see the product list in Exhibit A of the [policy document](#).

Discount percent and discount description

Discount of 30 percent on a three-year fixed term (nonrenewable, noncancellable)

Customer eligibility

Available to existing Dynamics on-premises commercial customers (as of September 1, 2024) with a current or active Enhancement Plan (EP); promo not available to net-new customers.

The customer's monthly CSP cost must be equal to or greater than their EP cost (at suggested pricing per month).

End customer value prop

This promotion provides an introductory promotional price for customers who are migrating from Dynamics on-premises to Dynamics 365 online.

Partner value prop

You will receive CSP and NCE margins while helping your customers transition to the cloud.

How it works

Partners placing eligible purchases through the NCE partner-led motion should select the promotion during the purchase process and then update their customer's on-premises account.

Next steps/Learn more

Refer to the [Bridge to Cloud 3 Policy and FAQ](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Limited time offer: Microsoft 365 Copilot for All—40% offer

Promotion summary

On January 21, 2026, we launched a new CSP offer designed to accelerate Copilot adoption. Microsoft 365 (M365) Copilot for All provides 40 percent off annual Microsoft 365 Copilot subscriptions for SME&C customers, aiming to drive broad, organization-wide Copilot deployments.

It's specifically designed for SME&C customers looking to substantially increase business efficiency and employee productivity by advancing their AI transformation.

Duration

January 21, 2026 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Copilot | Promo ID: 39NFJQT13QLH

Annual commit: Annual bill and monthly bill

Discount percent and discount description

40 percent off a Microsoft 365 Copilot annual subscription

For subscriptions between 1,000–9,999 seats

Customer eligibility

The Microsoft 365 Copilot for All offer targets SME&C customers who commit to purchase a minimum 1,000 M365 Copilot seats.

Available to all SME&C CSP customer tenants. Partners can validate customer segmentation via [ASPX](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer value prop

Microsoft 365 Copilot is your AI assistant specifically designed to add measurable business value. With Copilot, customers will supercharge employee productivity, streamline business processes, and significantly reduce costs across their businesses.

This offer provides an opportunity for SME&C customers ready to scale AI adoption across their entire organization with a limited-time, introductory price point for larger purchases. Customers accepting this offer today will enjoy the discounted rate for the remainder of their current subscription term, add seats, and get the same discount at renewal when they commit to another 12-month term.

Partner value prop

This offer provides partners with a compelling discount to fuel organization-wide AI adoption by making it more affordable to expand Copilot licensing across different functional teams. Partners will receive 40 percent off the partner net price for eligible SME&C customers purchasing a minimum 1,000 licenses of M365 Copilot via a new subscription.

How it works

Offer applies automatically to eligible and enabled customers purchasing M365 Copilot. Should a customer qualify for multiple offers at the time of purchase, the 40 percent Copilot for All offer will apply.

Next steps/Learn more

See the [offer FAQ](#) for more details and [ASPX](#) to validate customer segmentation.

Limited time offer: Microsoft 365 Copilot for All—30% offer

Promotion summary

On February 19, 2026, we launched a new CSP offer designed to accelerate Copilot adoption. Microsoft 365 Copilot for All provides 30 percent off annual Microsoft 365 (M365) Copilot subscriptions to all Small Medium Enterprises and Channel (SME&C) CSP customers, aiming to drive broad, organization-wide Copilot deployments.

It's specifically designed for SME&C customers looking to substantially increase business efficiency and employee productivity by advancing their AI transformation.

Duration

February 19, 2026 to June 30, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 Copilot | Promo ID: 39NFJQT143T3

Annual commit: Annual bill and monthly bill

Discount percent and discount description

30 percent off an M365 Copilot annual subscription

For subscriptions between 300-9,999 seats

Customer eligibility

The Microsoft 365 Copilot for All offer targets SME&C customers who commit to purchase a minimum 300 M365 Copilot seats.

Available to all SME&C CSP customer tenants. Partners can validate customer segmentation via [ASPX](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Customer value prop

Microsoft 365 Copilot is your AI assistant specifically designed to add measurable business value. With Copilot, customers will supercharge employee productivity, streamline business processes, and significantly reduce costs across their businesses.

This offer provides an opportunity for SME&C customers ready to scale AI adoption across their entire organization with a limited-time, introductory price point for larger purchases. Customers accepting this offer today will enjoy the discounted rate for the remainder of their current subscription term, add seats, and get the same discount at renewal when they commit to another 12-month term.

Partner value prop

This offer provides partners with a compelling discount to fuel organization-wide AI adoption by making it more affordable to expand Copilot licensing across different functional teams. Partners will receive 30 percent off the partner net price for eligible SME&C customers purchasing a minimum 300 licenses of M365 Copilot via a new subscription.

How it works

Offer applies automatically to eligible and enabled customers purchasing M365 Copilot. Should a customer qualify for multiple offers at the time of purchase, the 30 percent Copilot for All offer will apply.

Next steps/Learn more

See the [offer FAQ](#) for more details and use [ASPX](#) to validate customer segmentation.

New: Getting started with Microsoft 365 E7 annual term 10% (one-year) offer

Promotion summary

We're excited to launch a new CSP Microsoft 365 (M365) E7 promotion on May 1, 2026. For a limited time, eligible CSP customers can receive 10 percent off ME7 annual subscriptions when purchasing a minimum of 10 licenses. This offer helps customers move beyond AI experimentation and standardize productivity, security, identity, and agent governance on a single, integrated platform. This offer is available exclusively in CSP on new commerce.

Duration

May 1, 2026 to December 31, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E7 and Microsoft 365 E7 (no Teams)

Annual commit: Annual bill and monthly bill

Discount percent and discount description

10 percent off an M365 E7 annual subscription

For subscriptions between 10 and 9,999 licenses

Customer eligibility

Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements

End customer value prop

Microsoft 365 E7 enables customers to operate AI securely at enterprise scale. By bringing together productivity, Copilot, advanced security, identity, and agent governance into one solution, M365 E7 helps organizations simplify their AI journey, reduce complexity, and move faster with confidence. This promotion lowers the barrier to entry, making it easier for customers to standardize AI across teams and unlock real business impact without stitching together disconnected tools.

Partner value prop

This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the 10 percent discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services.

How it works

Offer applies automatically to eligible customers purchasing a new subscription of M365 E7 with a minimum of 10 seats.

Next steps/Learn more

See the [M365 E7 launch kit](#) for more details and next steps.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

New: Accelerate with Microsoft 365 E7 annual term 15% (one-year) offer

Promotion summary

We're excited to launch a new CSP Microsoft 365 (M365) E7 promotion on May 1, 2026. For a limited time, eligible CSP customers can receive 15 percent off M365 E7 annual subscriptions when purchasing a minimum of 100 licenses. This offer helps customers move beyond AI experimentation and standardize productivity, security, identity, and agent governance on a single, integrated platform. This offer is available exclusively in CSP on new commerce.

Duration

May 1, 2026 to December 31, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E7 and Microsoft 365 E7 (no Teams)

Annual commit: Annual bill and monthly bill

Discount percent and discount description

15 percent off an M365 E7 annual subscription

For subscriptions between 100 and 9,999 licenses

Customer eligibility

Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements

Customer value prop

Microsoft 365 E7 enables customers to operate AI securely at enterprise scale. By bringing together productivity, Copilot, advanced security, identity, and agent governance into one solution, M365 E7 helps organizations simplify their AI journey, reduce complexity, and move faster with confidence. This promotion lowers the barrier to entry, making it easier for customers to standardize AI across teams and unlock real business impact without stitching together disconnected tools.

Partner value prop

This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the 15 percent discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services.

How it works

Offer applies automatically to eligible customers purchasing a new subscription of M365 E7 with a minimum of 100 seats.

Next steps/Learn more

See the [M365 E7 launch kit](#) for more details and next steps.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

New: Scale up with M365 E7 triennial term 15% (three-year) offer

Promotion summary

We're launching a new CSP Microsoft 365 (M365) E7 promotion on May 1, 2026. For a limited time, eligible CSP customers can receive 15 percent off M365 E7 triennial (three-year) subscriptions when purchasing a minimum of 300 licenses. This offer helps customers move beyond AI experimentation and standardize productivity, security, identity, and agent governance on a single, integrated platform. This offer is available exclusively in CSP on new commerce.

Duration

May 1, 2026 to December 31, 2026

Geography

Worldwide

Promo type

New commerce experience, partner-led (CSP)

Products

Microsoft 365 E7, Microsoft 365 E7 (no Teams),
Three-year commit: Upfront bill and annual bill

Discount percent and discount description

15 percent off an M365 E7 annual subscription
For subscriptions between 300–9,999 licenses

Customer eligibility

Available to all customer accounts purchasing M365 E7 who meet the minimum seat requirements

Customer value prop

Microsoft 365 E7 enables customers to operate AI securely at enterprise scale. By bringing together productivity, Copilot, advanced security, identity, and agent governance into one solution, M365 E7 helps organizations simplify their AI journey, reduce complexity, and move faster with confidence. This promotion lowers the barrier to entry, making it easier for customers to standardize AI across teams and unlock real business impact without stitching together disconnected tools.

Partner value prop

This promotion enables partners to drive M365 E7 adoption earlier and more broadly by reducing cost friction and creating a clear upgrade moment. Partners can use the 15 percent discount to convert renewals and expansions into strategic AI conversations, accelerate deal velocity, and position M365 E7 as the foundation for long-term customer transformation. The offer also supports higher-value engagements by unlocking opportunities to attach advisory, deployment, governance, and managed services.

How it works

Offer applies automatically to eligible customers purchasing a new subscription of M365 E7 with a 300-seat minimum.

Next steps/Learn more

See the [M365 E7 launch kit](#) for more details and next steps.

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.

Extended: Microsoft Sentinel 50 GB commitment tier promotion

Promotion summary

To make Microsoft Sentinel more accessible to organizations with smaller data volumes such as small and medium enterprises, we launched a public preview for 50GB commitment tier, with promotional pricing available from October 1, 2025, to June 30, 2026. Customers who purchase this commitment tier during this period will lock in their promotional price until March 31, 2027.

Duration

October 1, 2025 to June 30, 2026

Geography

Worldwide

Promo type

Partner-led (CSP), direct sales channels, Enterprise Agreement (EA)

Products

Microsoft Sentinel | SKU: DZH318DNS7P5
Annual commit: Annual bill and monthly bill

Discount percent and discount description

Customers can get up to 32 percent off a Microsoft Sentinel 50 GB commitment tier. This promotion can be used with existing or new purchases of Microsoft Sentinel. Note that promotional pricing varies by region.

Customer eligibility

All Commercial customers

End customer value prop

With Microsoft Sentinel, customers can secure their multi-cloud, multi-platform environment with AI-enriched security information and event management (SIEM), making it a cost-effective solution for small and medium enterprises.

Partner value prop

Partners can use the promotional offer to reduce costs and offer a cost-effective, accessible way for customers with smaller data volumes to use Microsoft Sentinel. We also encourage partners to include additional value provided directly from Microsoft, such as end user enablement materials, to support a successful rollout. [Find more details in this guide.](#)

How it works

Offer applies automatically to eligible customers purchasing Microsoft Sentinel

Next steps/Learn more

See the [offer FAQ](#) for more details and next steps. You can also find pricing information on the [Microsoft Sentinel pricing page](#).

Use the [Gets a list of current promotions API](#) to access a list of active new commerce promotions for a given market (country or region) and segment. This method returns available current promotions based on the promotion availability start and end dates.